# Christopher Chaidez, CGBP

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**EDUCATION** 

**Bradley University** 

B.A. in International Business & B.S. in Marketing (Dual Bachelors)

Minor in French / Study Abroad - Rome

**Graduated Cum Laude - May 2020** 

*Cumulative G.P.A.: 3.55 / 4.0* 

Major G.P.A: 3.93 / 4.0

University of Pennsylvania: Wharton Online

**Business Analytics Specialization** 

December 2020

## WORK EXPERIENCE

## **Enterprise Rent-A-Car**

Sales Management Trainee Intern

June 2019 - March 2020

Joliet, IL

- Selected to "Exceptional Speaker" panel for presenting a "Green Profitability" business operations proposition
- Managed relationships with 6 body shops and dealerships to lead to successful fleet management and account satisfaction
- Achieved recognition as a Top 20 Chicago Intern due to driven focus on customer service / sales & high branch performance

#### **Bradley University Admissions Office**

May 2019 - May 2020

Senior Student Admissions Representative

Peoria, IL

- Delivered the Bradley brand strategy marketing process to prospective applicants to gain student commitments
- Facilitated campus-wide tours and influenced prospective students to attend Bradley University on a weekly basis
- Performed 5 public speaking sessions about the "Bradley Experience" value proposition to over 500 students/parents

#### **Peoria County Administration**

**April 2018 - August 2018** 

Strategic Communications Intern

Peoria, IL

- Developed and marketed 15 Peoria County outreach programs through various channels of integrated marketing
- Prepared press releases for local news stations and posted updates on issues pertinent to community developments
- Lead event planner for the Peoria County Emergency Expo, driving exceptional participation with over 1,000 attendees

## LEADERSHIP & INVOLVEMENT

#### **Team Captain - NASBITE International Case Competition**

February 2020 - May 2020

- Created a plan for a mid-sized company to expand its business internationally through extensive market opportunity analysis
- Facilitated a creative entry strategy, with a focus on social media marketing and successful partners / distribution networks

#### CGBP Student Ambassador - NASBITE International

August 2019 - May 2020

- Garnered awareness for the Certified Global Business Professional Student Pathway program through information meetings
- Maintained a study topics group, focused on global business management, global marketing, trade finance, and supply chain

## President / Recruitment Chair - Sigma Nu Bradley Chapter

April 2017 - April 2019

- Oversaw chapter and executive board of 50 members and developed goals to lead to the chapter's first 4-star accreditation
- Conducted alumni corporation and general meetings, managed a budget of over \$160,000, and coordinated strategic plans

## Vice President - Interfraternity Council

January 2018 - December 2018

- Supervised the internal affairs of the Council, creating action plans with 11 officers and project management
- Represented Bradley at the Order of Omega Case Study, focused on comprehensive strategic planning and bylaw revision

#### **AWARDS & RECOGNITION**

• Foster College of Business Global Scholar

May 2020

• Phi Sigma Iota - International Foreign Language Honor Society

February 2020

Bradley Association of International and Latino Alumni Scholarship Recipient

August 2019 May 2018 - May 2020

• Dean's List for five consecutive 4.0 semesters

February 2018

• AFLV Order of Omega Case Study Divisional Winner

### **SKILLS & CAPABILITIES**

• Natural Spanish fluency | High French proficiency | Microsoft Office | SQL / SPSS | Google Analytics | Digital Marketing